



The White Elephant, Inc.
Toll Free Consignment
Info Line: (540) 347-2955
www.whiteelephant.com

How to Consign

Turn Your White Elephants Into Greenbacks!

What Is A White Elephant?

Any inanimate object you no longer want, need, use or wear that takes up space or collects dust. Look around the house and garage. Have stuff in storage? You'll find lots of white elephants waiting to be turned into cash!

Full Line Service!

The White Elephant sells everything from antiques to house wares, family clothing and all types of treasures, oddities and necessities in between. A friendly staff of experienced professionals makes consigning pleasant and profitable.

No Appointments Needed!

Consignments are accepted 7 days per week. Consign at your convenience anytime during posted consignment hours: Monday through Saturday 10AM—4PM and Sunday 12PM to 4PM. No exceptions please!

No Quantity Limits!

When you're ready to clean out , move on , move up or downsize The White Elephant is here to help! Consign as much as you want, as often as you like. We do ask for 24 hours notice on large furniture pieces and reserve the right to decline furniture that does not meet our stated quality and pricing standards.

Competitive Commissions!

You receive 55% of the selling price on hard goods (furniture, house wares, etc.) and 40% on clothing and accessories (shoes, purses, scarves etc.).

High Traffic = Brisk Sales!

Consignors benefit from The White Elephant's high foot traffic and brisk sales. A 30 day consignment period keeps merchandise fresh and priced to sell so customers shop often to see what's new and buy, buy, buy!

A Charitable Option

Consignors have the option of retrieving unsold items at the end of the consignment period or donating them and receiving a donation receipt for use with their income tax preparation from WExchange Thrift Shop . WExchange sponsors a different group of local nonprofits every quarter that benefit from the shop's sales.

BASIC GUIDELINES

We accept new and gently used merchandise based on proven sale-ability. The keys to profitable consignment sales are quality control, presentation and price. While we can't guarantee all your goods will be accepted or sold, the majority will if you follow these simple guidelines.

- Get your stuff together. Sort it according to our Quality Control and 'No Thank You' items.
- Read our simple 'How It Works' flyer for the details on your consignment choices
- Pick up or download from our web site a copy of our listing sheet
- Complete your listing sheet. Itemize your stuff if you intend to retrieve it or want a detailed record of what you have brought. Group list items you don't need a detailed record of and want to do a drop and run consignment.
- Bring your consignment and listing sheet to one of our stores between 10AM and 4PM.
- It's that simple!

Quality Control

Clothing: All clothing MUST be less than two years old (we can determine age by the manufacturer's label) , name-brand (no discount brands, I.e. Wal-Mart, Target, Kmart, etc.), in season*, clean, very WELL-PRESSED, free of soil, stains, spots, holes, missing buttons, alterations or other defects.

Hard Goods: All hard goods must be clean, complete, in season*, and in good order.

See our website for 'No Thank You' item details!

*Spring/Summer: March 1 - August 31 • Fall/Winter: September 1 – February 28

Holiday items are accepted beginning 6 weeks prior to the holiday

Winter coats and outerwear are accepted on a first-come/first-served basis until November 30th. Each store has one display rack allotted to winter coats. When full, no further coats are accepted until we have additional space.

Presentation

As you prepare your items to bring in, ask yourself if you would buy it in it's current condition. Consider the quality and condition of the clothing, accessories, furniture and stuff you have seen so well-displayed on our sales floor. That is one of the first ways to determine if your items will be accepted and sold!

Clothing: All clothing must be presented on a hanger. We have spares if you don't. Take a few minutes to button buttons, zip zippers and tie laces. Hard Goods: Take a minute to dust or clean. Any accessories or instruction should be placed in Zip-locs and attached to the item. Wrap electric cords and twist tie. Measure linens, drapes and bedding. If you know the history of an item include it in the description. Attention to details makes a difference in how well an item looks and sells!

Price

The objective of consigning is to sell as many items as possible for the best possible price. Who determines the price? Ultimately, it's our customers. The best price is the most customers are willing to pay for a previously owned item. If price is a concern we urge you to take advantage of our consignor pricing option. If you opt to have us price your stuff we do so based on our experience of what our customers will pay, on a regular basis, for the same or similar goods. A general guideline does not apply to antiques, collectibles or rare and unusual items. If you price your own goods you may wish to stop in to reduce any items not sold after 2 weeks on the sales floor or authorize us to accept discounts on your behalf.

'No Thank You' (NTY) Items

It is important for consignors to understand that we are not a thrift store. We are not willing to attempt to help you sell unsold yard and garage sale merchandise. We are not willing to consider clothing for consignment brought in garbage bags or boxes for any reason. We are unable to accept certain items for health, safety and insurance reasons. Some items we choose not to accept as our 20 years of experience has proven they don't sell well on a consistent basis.

We retain the right to decline items based on current inventory levels, your asking price, our past experience or item condition and to display them in our stores as we think best. This is our business. We choose not to engage in arguments over the acceptability of items we choose not to help you sell.